



**MINISTRY OF FOREIGN AFFAIRS
OF DENMARK**
Invest in Denmark

JOIN INVEST IN DENMARK

Can you promote and facilitate foreign investments into Denmark?

Do you have networks in high-tech companies at C-level?

Are you a business developer with international experience from artificial intelligence, health IT or other ICT industries?

PLEASE READ ON...

Invest in Denmark is looking for two Investment Managers to work at the Danish representations in New York or Silicon Valley. The successful applicant will join a team of experienced colleagues with backgrounds in investment promotion in North America.

This challenging and fulfilling job in an international environment offers plenty of travelling in the US and occasional visits to Denmark.

JOB DESCRIPTION

Reporting directly to the Regional Director of North America, your role as Investment Manager is to identify, contact and build a network in large companies, primarily high-tech companies within ICT, Life Sciences and Clean Tech. Your mission is to convince them to select Denmark as their location for future activities. To assist you in reaching your specific goals in terms of investment projects brought to Denmark and jobs created, you will interact with the team in North America and receive comprehensive support from the organization in Denmark. You will be collaborating with innovation and commercial colleagues, including on arranging joint branding and networking events.

REQUIREMENTS

This position requires an MSc in business or economics, or the equivalent. You should have a substantial working experience in relevant industries, including documented international sales or business development experience, and be able to demonstrate thorough understanding of company strategies, innovation trends and technologies. Technically, you are versatile understanding both “the data center site selection process” and the needs of an AI researcher. A broad professional network at an appropriate level would be a strong advantage. Fluency in English, both written and spoken, is a prerequisite and some Danish skills will be an advantage. You have good interpersonal skills, a result-oriented approach, and an ability to negotiate persuasively at management level. Furthermore, you should be a dedicated team player.

CONDITIONS

Salary according to qualifications, experience and subject to conditions of employment for locally employed personnel at the Danish Consulate General in New York. Start date as soon as possible.

APPLICATION

To apply for the position, please send your application (cover letter, CV, proof of relevant education, recommendations and 2-3 references) in English to the Consulate General at nycgkl@um.dk. Please title the subject line: “Investment Manager Application. Your name”

The chosen candidate must present a “No Criminal Record” and pass security clearance by the Danish authorities prior to appointment.

For any questions regarding this position, feel free to reach out to Regional Director, North American, Mikkel Hagen Hess, mikhes@um.dk.

From whom further information about the position is available. **Application deadline: 1st March 2018.**

Invest in Denmark is a part of the Danish Trade Council, a division of the Ministry of Foreign Affairs of Denmark. Invest in Denmark is the Danish Government’s official investment promotion organisation which, in close cooperation with Danish partners, works to attract foreign companies to Denmark in the knowledge intensive areas of ICT, Life Sciences and Cleantech. Invest in Denmark employs more than 60 people across 3 continents. The North American Team employs a Regional Director, 8 investment managers and 2 student assistants in New York, Silicon Valley and Toronto. For further information visit www.investindk.com